# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 24, 2009

# J.CREW GROUP, INC.

Commission File Number: 001-32927

Delaware (Registrant, State of Incorporation 22-2894486 (I.R.S. Employer Identification No.)

770 Broadway
New York, New York 10003
(Address of principal executive offices, including zip code)

(212) 209-2500 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):						
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)					
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)					
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
7	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240 13e-4(c))					

#### Item 2.02. Results of Operations and Financial Condition.

On November 24, 2009, J.Crew Group, Inc. issued a press release announcing the Company's financial results for the third quarter ended October 31, 2009. The Company is furnishing a copy of the press release hereto as Exhibit 99.1.

#### Item 9.01. Financial Statements and Exhibits

(a) through (c) Not applicable

(d) Exhibits:

The following exhibit is furnished with this Current Report on Form 8-K:

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No. Description

99.1 Press Release issued by J.Crew Group, Inc. on November 24, 2009.

The information in this Current Report is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), nor shall such information be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly stated by specific reference in such filing.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

J.CREW GROUP, INC.

By: /S/ JAMES S. SCULLY

Name: James S. Scully
Title: Chief Administrative Officer and
Chief Financial Officer

Date: November 24, 2009

#### **Company Contact:**

James S. Scully Chief Administrative Officer and Chief Financial Officer (212) 209-8040

#### **Investor Contact:**

Allison Malkin/Chad Jacobs/Joe Teklits ICR, Inc. (203) 682-8200

# J. CREW GROUP, INC. ANNOUNCES THIRD QUARTER FISCAL 2009 RESULTS Third Quarter Revenues Rise 14% to \$414.1 million Third Quarter Diluted EPS of \$0.67

New York, NY – November 24, 2009 – J. Crew Group, Inc. [NYSE:JCG] today announced financial results for the three months (third quarter) and nine months (first nine months) ended October 31, 2009.

#### Third Quarter highlights:

- Revenues increased 14% to \$414.1 million. Store sales increased 20% to \$300.1 million, with comparable store sales increasing 8%. Comparable store sales decreased 3% in the third quarter of fiscal 2008. Direct sales (Internet and Phone) rose by 4% to \$105.5 million. Direct sales increased 13% to \$101.8 million in the third quarter of fiscal 2008.
- Gross margin increased to 48.4% of revenues from 41.6% of revenues in the third quarter of fiscal 2008.
- Operating income increased to \$75.2 million, or 18.2% of revenues, compared to \$32.5 million, or 9.0% of revenues, in the third quarter of fiscal 2008.
- Net income was \$43.9 million, or \$0.67 per diluted share, compared to a net income of \$19.0 million, or \$0.30 per diluted share, in the third quarter of fiscal 2008.

Millard Drexler, J. Crew's Chairman and CEO stated: "We are very pleased with our third quarter results. Regardless of the economic environment our long term mission does not change – it's about product, it's about quality, it's about design, it's about service, it's about creativity. It might sound simple, but in this business sometimes the simplest things are the hardest to achieve."

#### First Nine Months highlights:

- Revenues increased 7% to \$1,117.4 million. Store sales increased 11% to \$799.9 million, with comparable store sales decreasing 0.4%. Comparable store sales decreased 0.4% in the first nine months of fiscal 2008. Direct sales rose by 1% to \$289.0 million. Direct sales increased 14% to \$285.9 million in the first nine months of fiscal 2008.
- Gross margin increased to 44.2% of revenues from 43.1% of revenues in the first nine months of fiscal 2008.
- Operating income increased 22% to \$142.7 million, or 12.8% of revenues, compared to \$117.1 million, or 11.3% of revenues, in the first nine months of fiscal 2008. Operating income in the first nine months of fiscal 2009 includes charges of approximately \$5.3 million related to our workforce reduction, underperforming stores and lease termination actions.
- Net income was \$82.9 million, or \$1.29 per diluted share, compared to a net income of \$67.7 million, or \$1.06 per diluted share, in the first nine months of fiscal 2008.

#### Balance Sheet highlights as of October 31, 2009:

- Cash and cash equivalents were \$246.8 million at the end of the third quarter compared to \$114.5 million at the end of the third quarter of fiscal 2008
- Inventories at the end of the quarter were \$223.9 million, compared to \$250.1 million at the end of the third quarter of fiscal 2008. Inventory per square foot at the end of the quarter decreased 17% compared to the end of the third quarter of fiscal 2008.

#### Guidance

The Company currently expects fourth quarter fiscal 2009 diluted earnings per share in the range of \$0.37 to \$0.42.

#### **Conference Call Information**

A conference call to discuss third quarter results is scheduled for today, November 24, 2009, at 4:30 PM Eastern Time. Investors and analysts interested in participating in the call are invited to dial (877) 407-0784 approximately ten minutes prior to the start of the call. The conference call will also be webcast live at www.jcrew.com. A replay of this call will be available until November 30, 2009 and can be accessed by dialing (877) 660-6853 and entering account number 3055 and conference ID number 337405.

#### About J. Crew Group, Inc.

J. Crew Group, Inc. is a nationally recognized multi-channel retailer of women's, men's and children's apparel, shoes and accessories. As of November 24, 2009, the Company operates 243 retail stores (including 217 J.Crew retail stores, 9 crewcuts and 17 Madewell stores), the J. Crew catalog business, jcrew.com, and 78 factory outlet stores. Additionally, certain product, press release and SEC filing information concerning the Company are available at the Company's website <a href="https://www.jcrew.com">www.jcrew.com</a>.

#### **Forward-Looking Statements:**

Certain statements herein are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect the Company's current expectations or beliefs concerning future events and actual results of operations may differ materially from historical results or current expectations. Any such forward-looking statements are subject to various risks and uncertainties, including the strength of the economy, changes in the overall level of consumer spending or preferences in apparel, our ability to compete with other retailers, the performance of the Company's products within the prevailing retail environment, our strategy and expansion plans, systems upgrades, reliance on key personnel, trade restrictions, political or financial instability in countries where the Company's goods are manufactured, postal rate increases, paper and printing costs, availability of suitable store locations at appropriate terms and other factors which are set forth in the Company's Form 10-K and in all filings with the SEC made by the Company subsequent to the filing of the Form 10-K. The Company does not undertake to publicly update or revise its forward-looking statements, whether as a result of new information, future events or otherwise.

### J. Crew Group, Inc.

# **Condensed Consolidated Statements of Operations**

# (Unaudited)

(Amounts in thousands, except percentages and per share data)	Three Months Ended  its in thousands, except percentages and per share data) October 31, 2009		Three Months Ended November 1, 2008		Nine Months Ended October 31, 2009		Nine Months Ended November 1, 2008	
Net sales								
Stores	\$	300,066	\$	250,870	\$	799,871	\$	722,259
Direct		105,480		101,812		289,012		285,958
		405,546		352,682		1,088,883		1,008,217
Other		8,563		10,398		28,551		31,716
Total Revenues		414,109		363,080		1,117,434		1,039,933
Costs of goods sold, buying and occupancy costs		213,682		212,212		623,844		591,447
Gross Profit		200,427		150,868		493,590		448,486
As a percent of revenues		48.4%		41.6%		44.2%		43.1%
Selling, general administrative expenses		125,241		118,321		350,924		331,360
As a percent of revenues		30.2%		32.6%		31.4%		31.9%
Operating income		75,186		32,547		142,666		117,126
As a percent of revenues		18.2%		9.0%		12.8%		11.3%
Interest expense, net		1,052	<u></u>	570	·	3,207		4,370
Income before income taxes		74,134		31,977		139,459		112,756
Provision for income taxes		30,265		12,936		56,535		45,091
Net income	\$	43,869	\$	19,041	\$	82,924	\$	67,665
Income per share:								
Basic	\$	0.70	\$	0.31	\$	1.33	\$	1.10
Diluted	\$	0.67	\$	0.30	\$	1.29	\$	1.06
Weighted average shares outstanding:								
Basic		62,775		61,878		62,406		61,588
Diluted		65,223		64,078		64,317		64,127

# J. Crew Group, Inc.

# **Condensed Consolidated Balance Sheets**

# (Unaudited)

(In thousands)	October 31, 2009	January 31, 2009	November 1, 2008
Assets		·	
Current assets:			
Cash and cash equivalents	\$246,785	\$ 146,430	\$ 114,456
Inventories	223,894	187,044	250,140
Prepaid expenses and other current assets	30,027	34,926	36,240
Income taxes receivable		23,116	6,918
Total current assets	500,706	391,516	407,754
Property and equipment, net	198,086	201,675	198,032
Other assets	19,683	20,618	31,302
Total assets	\$718,475	\$613,809	\$ 637,088
Liabilities and Stockholders' equity			
Current liabilities:			
Accounts payable	\$117,823	\$ 119,719	\$ 134,576
Other current liabilities	92,022	83,889	84,415
Current portion of long-term debt	1,028	800	_
Deferred income taxes, net	4,049	4,049	
Total current liabilities	214,922	208,457	218,991
Long-term debt	98,458	99,200	100,000
Deferred credits	69,015	73,815	74,378
Other liabilities	6,817	7,388	7,654
Stockholders' equity	329,263	224,949	236,065
Total liabilities and stockholders' equity	\$718,475	\$613,809	\$ 637,088

# **Actual and Projected Store Count and Square Footage\***

#### Fiscal 2009

Quarter	Total stores open at beginning of the quarter	Number of stores opened during the quarter	Number of stores closed during the quarter	Total stores open at end of the quarter
1 <sup>st</sup> Quarter (Actual)	300	12	2	310
2 <sup>nd</sup> Quarter (Actual)	310	9	0	319
3 <sup>rd</sup> Quarter (Actual)	319	2	1	320
4th Quarter (Projected)	320	1	0	321

#### Fiscal 2009

Quarter	Total gross square feet at beginning of the quarter	Gross square feet for stores opened or expanded during the quarter	Reduction of gross square feet for stores closed or downsized during the quarter	Total gross square feet at end of the quarter
1st Quarter (Actual)	1,864,133	52,185	(8,258)	1,908,060
2 <sup>nd</sup> Quarter (Actual)	1,908,060	38,166	0	1,946,226
3 <sup>rd</sup> Quarter (Actual)	1,946,226	10,274	(2,872)	1,953,628
4th Quarter (Projected)	1,953,628	4,512	0	1,958,140

<sup>\*</sup> Above store count and square footage summary excludes three clearance store locations. One clearance store location was opened during the third quarter of Fiscal 2009.